

EPIC ALPACA EXPO

19 -20 May 2012 (10am – 4pm)

FITZROY PAVILION EXHIBITION PARK, CANBERRA

Pen Sales/Auction/Catalogue/Trade Sites

Please read the following **important information** in conjunction with the Terms and Conditions on the following pages:

- Three (3) animals per pen (including cria).
- Arrival times:
 - Friday, 1pm —6pm (please ensure you set up and depart by 6.00pm)
 - Saturday, before 9.00am (access available from 7.00am).
- All marketing material, including chairs, tables etc must be confined within pens/trade sites.
- Due to Occupational Health and Safety Reasons - No vehicle access to the building between 9.00am – 4.30pm, Saturday and Sunday.
- Payment is required with the booking or in the case of telephone or email bookings immediately after making the booking.
- Exhibitors may nominate their preferred site position at time of booking. For further information see the Floor Plan mud map PDF.

The Regionally organised sales catalogue is the *cheapest advertising you will ever get* –so don't miss the opportunity.

Closing date for Catalogue advertising – 9 March 2012.

Closing date for Pen/Trade sites – 30 March 2012.

Convenor:

Greg Crease
206 Henry Parkes Road
Parkesbourne NSW 2580

Email: greg@nurrenyen.com.au

Phone: 02 4829 2385
Mobile: 0411 718 666.

FOLLOW UP ON THE SUCCESS OF THE 2010 & 2011 EVENTS

EPIC ALPACA EXPO – SNSWR AAA Ltd

19 – 20 May 2012 (10am – 4pm)

FITZROY PAVILION EXHIBITION PARK, CANBERRA

Pen Sales/Auction/Catalogue/Trade Site

Members are to ensure they read the following Terms and Conditions prior to making bookings.

Breeder and Trade Stands - Terms and Conditions of Entry

Pen space is available for both breeders participating in either the pen sale, auction sale or both, and those wishing to provide trade outlets or displays on the weekend.

Each pen and trade space is the equivalent of a standard pen (2.1m x 2.1m). Members may book as many pens as they wish but the convener reserves the right to limit the total number of pens booked by an individual member in order to provide maximum opportunity for all members.

With the exception of animals entered into the pen or auction sale which must be penned for display on the Saturday, the animals to be penned are solely the decision of the owner and the owner may bring different animals each day should they choose. However, all animals must comply with the requirements of the JD status form submitted by the owner. Sales are made at a price agreed between seller and purchaser. The organisers have no interest in the description of the alpacas so penned. Pens are to have a maximum of three (3) animals per standard pen.

All marketing material intended to be displayed by members is to be contained entirely within the area provided in accordance with the number of pens booked. No marketing material or equipment (e.g. chairs, tables etc) is to be displayed or erected in the walkway areas adjacent to, or in front of pens.

The building will be locked Friday and Saturday evening. Any members wishing to arrive on the Friday are to do so between 1pm - 6pm.

All breeder and trade stands are to be established no later than 9.30am on the Saturday morning.

Due to Occupational Health and Safety Reasons - No vehicle access to the building between 9.00am – 4.30pm, Saturday and Sunday.

Bookings are open to all AAA members of good standing from all AAA regions i.e. financial members with no outstanding debts to the AAA Ltd. Southern NSW Region. For further information see the Floor Plan mud map PDF.

All **telephone bookings** must be confirmed in writing within five (5) working days of the booking being made. Telephone bookings will not be processed until payment has been confirmed.

Please complete the relevant **entry form** below **and** provide payment either by cheque or direct deposit. For electronic deposits, a copy of the bank payment is to be included with the entry form. The region's bank details are as follows: BSB: 082 902 Account Number: 615598539 Account Name: AAA Ltd Southern NSW Region

'**Alpaca Herd Health Status Declaration Forms**' are to accompany **ALL** bookings for breeder pen

space. The forms can be downloaded from the regions website in the Forms section at <http://www.alpacasouthern.com.au>.

Auction Sale – Terms and Conditions of Entry

Breeders entering animals in the auction sale must complete the Catalogue Entry Auction Sale form below. If they wish to place a reserve on the sale price of the animal this should be recorded ex GST on the form, otherwise animals will be advertised for sale without reserve.

Breeders may nominate as many animals as they wish however in the event that too many nominations are received the convenor will allocate places in the auction sale to ensure as many members as possible can avail themselves of this service.

All animals entered into the auction must be available for inspection throughout the day of Saturday the 20 May 2012 after 10am at the Fitzroy Pavilion, EPIC.

All animals entered into the auction sale must be entered into the catalogue at a cost of \$40 per animal. Sufficient pens must be taken at the EPIC Alpaca Expo over the two days of the Expo to accommodate animals entered into the auction sale.

The auction sale will commence on Sunday morning 21 May at 10am.

In addition to the catalogue entry fee of \$40 and pen fees, owners whose animals are sold at the auction are to pay a commission on the sale price inclusive of GST to the auctioneer. This fee will be deducted from the proceeds of sale before being transferred to the vendor.

The conditions of sale for the auction will be printed in the catalogue.

Catalogue – Terms and Conditions of Entry

Breeders who intend to bring alpacas to the EPIC Alpaca Expo for offer in the pen sale are not obligated to enter any animals into the catalogue. All animals offered for sale through the auction must be included in the catalogue.

The catalogue is an opportunity for members to market animals that they will have for sale during the weekend to potential purchasers.

The animals in the catalogue offered for the pen sale are to be listed at **a specified price**. Owners can negotiate the price with any buyer. Inclusion of animals in the catalogue is subject to the additional cost of \$40 per animal to be listed.

Owners are free to offer animals for sale in the auction either unreserved or with a realistic reserve.

A full colour, glossy catalogue will be produced and be distributed by mail to all AAA members in NSW, VIC, Qld and SA approximately three (3) weeks prior to the date set down for the Alpaca Expo.

- Entries will be listed in the catalogue in the order in which they are received by the convenor with auction sale animals first, followed by pen sale animals and finally stud males.
- All entries are to include a colour photograph of the animal entered. **(Photos are to be un-cropped, unedited and of at least 200dpi resolution in .jpg format.)**

- Photos are to be **saved using the animals IAR number** as the naming convention (unregistered males and wethers by name). Photos are to be submitted either on CD with entry forms or emailed to greg@nurrenyen.com.au.
- All animals entered into the catalogue are to be in attendance on the weekend for viewing by purchasers unless, in the case of animals in the pen sale, they are sold prior.
- Entrants are to ensure they book sufficient pen space for their entries and are reminded that there is a maximum of three (3) animals per pen. Pen space costs are additional to the entry of animals in the catalogue.
- With the exception of wethers, all entries must be registered with the AAA.
- Breeding females, entire males and certified males are to be sold with a fertility guarantee and are to have no disqualifying faults as described in the Breed Standard published by the AAA. All animals are to be free of illness or injury.
- The set sale price for all animals for the pen sale in the catalogue is to be inclusive of GST if applicable. Owners may negotiate the final sale price with potential purchasers.

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Please complete the relevant **entry form** below **and** provide payment either by cheque or direct deposit. For electronic deposits, a copy of the bank payment is to be included with the entry form. The region's bank details are as follows: BSB: 082 902 Account Number: 615598539 Account Name: AAA Ltd Southern NSW Region

Stud Male Listing

The Stud Male listing is offered as an advertising opportunity and Stud Males do not need to be in attendance on the weekend. All entries in the Stud Male listing must be certified at time of entry.

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Please complete the relevant **entry form** below **and** provide payment either by cheque or direct deposit. For electronic deposits, a copy of the bank payment is to be included with the entry form. The region's bank details are as follows: BSB: 082 902 Account Number: 615598539 Account Name: AAA Ltd Southern NSW Region

Catalogue Advertising

Advertising copy is to be submitted either on CD with entry forms or emailed to the convener.

Advertisers wishing to book Outside Back Cover, Inside Back Cover, Inside Front Cover or the Centre Spread advertising are to check the availability with the convener prior to booking and payment.

Bookings are open to all AAA members of good standing from all AAA regions i.e. financial members with no outstanding debts to the AAA Ltd Southern NSW Region.

All **telephone bookings** must be confirmed in writing within five (5) working days of the booking being made. Telephone bookings will not be processed until payment has been confirmed.

Please complete the relevant **entry form** below **and** provide payment either by cheque or direct deposit. For electronic deposits, a copy of the bank payment is to be included with the entry form. The region's bank details are as follows: BSB: 082 902 Account Number: 615598539 Account Name: AAA Ltd Southern NSW Region

Submission of all bookings to be submitted to the Convenor:

Greg Crease
206 Henry Parkes Road
PARKESBOURNE NSW 2580

Email: greg@nurrenyen.com.au Phone: 02 4829 2385 Mobile 0411 718 666

Catalogue Entry Pen Sale (Copy as required)

Stud:					
Contact Details:	Name:				
	Phone:				
	Email:				
	Web:				
Alpaca Name:					
	Colour:			Price	
Date of Birth:		IAR		Type	Huacaya / Suri
			Suri	F1 BC1 BC2 BC3 Pure Unknown	
Sex:	<input type="checkbox"/> Female	<input type="checkbox"/> Male	<input type="checkbox"/> Certified Male	<input type="checkbox"/> Wether	
Cria at Foot:	<input type="checkbox"/> Female	<input type="checkbox"/> Male			
Covering Sire: (if applicable)				LMD	//
Health Status:	<input type="checkbox"/> Un-assessed	<input type="checkbox"/> MN1	<input type="checkbox"/> MN2	<input type="checkbox"/> MN3	<input type="checkbox"/> Q Alpaca
Health Status No & Date	No:		Date	//	
Sire:					
Dam:					
Vendor's Notes (40 words or less)					

Catalogue Entry Auction Sale (Copy as required)

Stud:					
Contact Details:	Name:				
	Phone:				
	Email:				
	Web:				
Alpaca Name:					
	Colour:			Reserve:	
Date of Birth:		IAR		Type	Huacaya / Suri
			Suri	F1 BC1 BC2 BC3 Pure Unknown	
Sex:	<input type="checkbox"/> Female	<input type="checkbox"/> Male	<input type="checkbox"/> Certified Male	<input type="checkbox"/> Wether	
Cria at Foot:	<input type="checkbox"/> Female	<input type="checkbox"/> Male			
Covering Sire: (if applicable)				LMD	//
Health Status:	<input type="checkbox"/> Un-assessed	<input type="checkbox"/> MN1	<input type="checkbox"/> MN2	<input type="checkbox"/> MN3	<input type="checkbox"/> Q Alpaca
Health Status No & Date	No:		Date	//	
Sire:					
Dam:					
Vendor's Notes (40 words or less)					

Stud Male Entry

Stud		Contact Details (Name/Phone/ email/ website)					
Stud Male Name					Location (e.g. Yass)		
Colour		IAR		Type	o Huacaya o Suri	Stud Fee	
Vendor's notes (80 words or less)							

Stud		Contact Details (Name/Phone/ email/ website)					
Stud Male Name					Location (e.g. Yass)		
Colour		IAR		Type	o Huacaya o Suri	Stud Fee	
Vendor's notes (80 words or less)							

PAYMENT SUMMARY DETAILS			
ITEM	COST (each)	QTY	TOTAL
PENS/TRADE DISPLAY:			
BREEDER / TRADE PEN SPACE (2.1m x 2.1m) Max 3 animals per pen List preferred placement here:	\$135		
CATALOGUE ENTRIES :			
CATALOGUE SALE ENTRY	\$40		
STUD MALE ENTRY	\$50		
ADVERTISING :			
OUTSIDE BACK COVER	\$600		
INSIDE FRONT COVER	\$450		
INSIDE BACK COVER	\$450		
CENTRE SPREAD (DOUBLE PAGE)	\$800		
FULL PAGE	\$350		
1/3 PAGE	\$100		
Cheques to be made payable to: AAA Southern NSW Region	TOTAL		